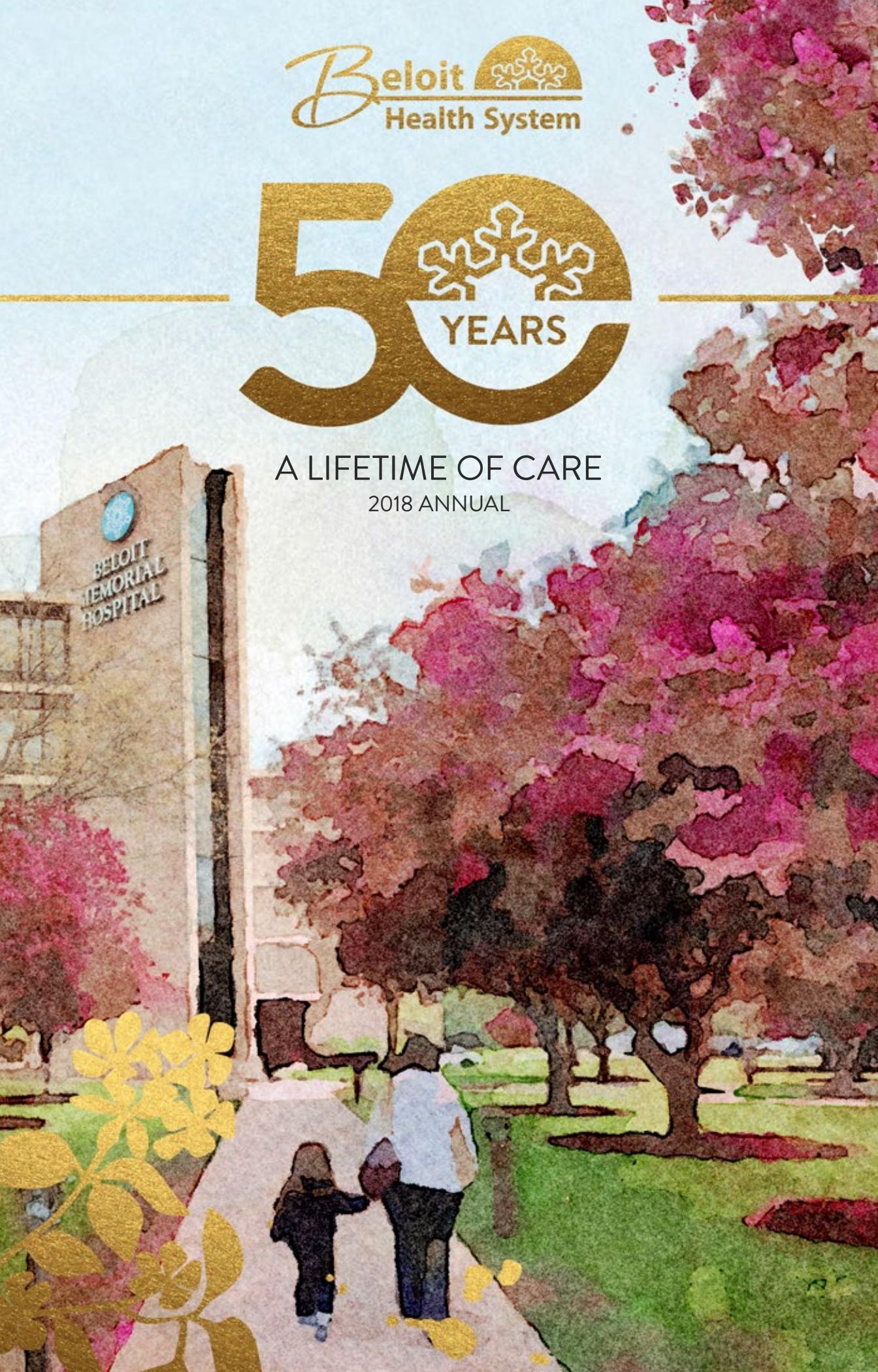


Beloit 
Health System

50 
YEARS

A LIFETIME OF CARE
2018 ANNUAL





CELEBRATING 50 YEARS CARING FOR OUR COMMUNITY

Beloit Health System is proud of our connections to the families we serve – from welcoming new additions to mending broken bones, and from maintaining active lifestyles to treating cancer. We're honored to be part of a shared community experience. We are committed to deliver on the vision of the Health System's founders, set in motion 50 years ago, to provide the best care for the community. You deserve it.

Our growth is fueled by the belief that our patients deserve access to the best, most talented and community-minded medical team and advanced treatments. In 2018, 20 new physicians were added to our team, each of whom is not only a leader in his/her areas of specialty, but also dedicated to individualized patient care. The addition of these talented medical professionals allows us to offer new services and offer the latest advances in medical care to the community.

Our financial strength and stability, along with our growth and positive patient outcomes, helped improve our rating in the financial markets from a "stable outlook" to a "positive outlook."

We continue to focus on patient and family satisfaction. We have been recognized for excellence in outcomes that include patient safety, quality, community involvement and financial strength. Beloit Health System is dedicated to serving our community, both in and outside of clinical settings. We were recognized for our involvement and generosity with the most prestigious "Live United" Award from the Stateline United Way. The Health System also was presented with the Large Business of the Year by the Greater Beloit Chamber of Commerce. These accomplishments are the direct result of the dedication of our amazing and talented staff.

Our financial stability ensures that our patients are able to stay in their community, cared for by friends, family, and neighbors at Beloit Health System, for the next 50 years and beyond. Beloit Health System is committed to its focus on caring for patients and families in southern Wisconsin and northern Illinois.

As we celebrate our 50th anniversary, we extend our gratitude for your support and trust. We look forward to being a part of your family's story Today, Tomorrow, for Life.

Timothy M. McKeve
President and CEO
Beloit Health System

Bonnie Wetter
Chair, Board of Trustees
Beloit Health System



BELOIT
MEMORIAL
HOSPITAL

A LIFETIME OF CARE

Beloit Health System is home for Deb Schindler. She, along with the Health System, will celebrate her 50th birthday next year. Deb was born here, after all. It's where she gave birth to both of her children and where her parents received specialized heart and cancer care when they needed it the most.

Deb is family – she proudly wears a BHS badge in her role as a nurse, and soon, her daughter will join our talented nursing team, too.

She, like many residents of our community, can't imagine being anywhere else. Her story represents so many family experiences in the Beloit region, connecting our patients to our Health System, our Health System to the community, and our community members to each other.

**DEB'S STORY IS OUR STORY, SO
FOLLOW ALONG ON OUR JOURNEY.**





THE SAME YEAR BELOIT HOSPITAL OPENED, EILEEN AND ROY BURLINGAME WELCOMED A DAUGHTER HERE.

Deb was born on Dec. 30, 1970, a few minutes shy of being a New Year's Eve baby. She was supposed to be born on Christmas, but Eileen delivered a few days later than predicted.

Their family already had strong ties to the community. Eileen was born and raised in Beloit. Deb's father, Roy Burlingame, came to Beloit by way of Minnesota and Wisconsin to work in manufacturing.

Deb was the first of her siblings to be born at the new hospital – a blessed event made more special by the newness of the space.

A PLACE WHERE FAMILIES BEGIN

Each year, more than 500 infants are welcomed into the world at our Family Care Center. Over 40,000 babies have been born here since we opened our doors 50 years ago. We are committed to delivering the best birthing experience for moms and babies and creating a foundation for a lifetime of care at Beloit Health System.

This year, the Family Care Center will begin a \$6.9 million renovation. Labor and Delivery, post-partum and pediatric rooms will be upgraded with comfortable spaces for family and visitors to snuggle with their newest additions. An education room will host birthing, breastfeeding and sibling classes, as well as certification programs for our staff. The addition of a quiet room offers families a private space for those first precious moments.

The Family Care Center renovation helps Beloit Health System remain the top choice for our expectant moms and families.



A PLACE TO GROW UP

OUR BELOIT HEALTH SYSTEM CLINICS DELIVER THE COMPREHENSIVE HEALTH CARE SERVICES OUR FAMILIES NEED TO KEEP THEM WELL TODAY, TOMORROW AND FOR LIFE.

Just as Deb and her family members have utilized the hospital and clinics through the years, so have many community members. BHS physicians work together on a daily basis, combining their specialized expertise to treat the whole patient.

“Working here is taking care of one’s neighbors, taking care of one’s friends,” Dr. Kenneth Gold said. “It’s getting in the car and getting to the hospital in 10 minutes. It’s spending time with people and not having to travel back and forth.”

Dr. Meredith Maxey, who joined our family medicine team in 2018, appreciates the wisdom of longtime providers such as Dr. Gold and wanted to work at a strong, independent community hospital after completing her residency at a larger institution.

“Having an independent health system here really allows for the care to be customized and prioritized for the community,” she said. “Here, you’re more likely to see the entire family. I’ve already had family members referred – aunts, cousins, sons and daughters.”

1928: Beloit Municipal Hospital opens, replacing three small, private medical facilities.

1947: Beloit native Dr. William Fitzgerald teams with Dr. Kenneth Carter and Dr. Richard Sanderson to establish what became Beloit Clinic.

1967: Ground is broken on Beloit Memorial Hospital.

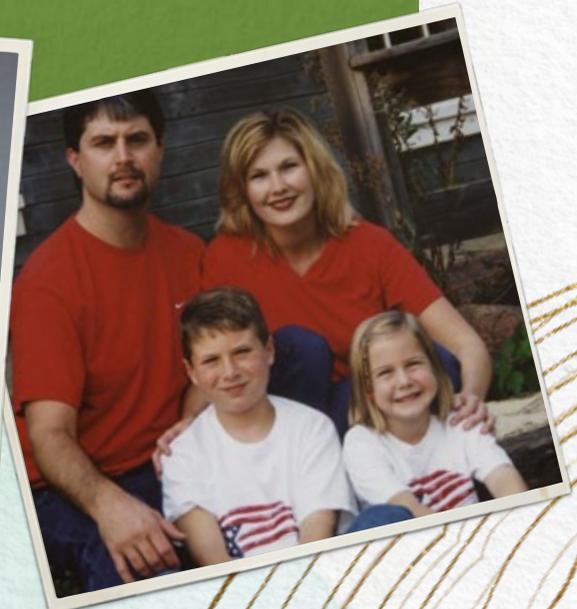
1970: Beloit Hospital opens in its current location.

2010: Beloit Hospital and Beloit Clinic partner to provide an integrated health care experience as Beloit Health System.

FROM THE BEGINNING, THE HEALTH SYSTEM WAS SEEN AS A CENTERPIECE OF THE COMMUNITY. OUR FRIENDS AND NEIGHBORS PROUDLY PUT THEIR TRUST IN US AS PATIENTS.

It was the natural location where Deb and her husband, Matt, had their own kids: son, Colin, in 1994 and daughter, Allie, in 1996.

“We grew up always using BHS,” Allie recalled. “I remember going to see (Retired Pediatrician) Dr. Jane Fossum. We saw her for everything, whenever we got sick. My grandparents were patients – it’s the place our family relied on.”



Dr. Kenneth Gold
2019 Wisconsin Physician Citizen of the Year



Dr. Meredith Maxey



A PLACE WITH HEART

THE HENDRICKS FAMILY HEART HOSPITAL, WHICH OPENED IN JUNE 2017, SAVES AND CHANGES LIVES EVERY DAY. ENSURING THE BEST AND SAFEST CARE, OUR HEART HOSPITAL PROVIDERS ARE FOCUSED ON CARING FOR PATIENTS WITH HEART AND VASCULAR CONDITIONS. EMERGENCY CARE IS AVAILABLE ANY TIME, DAY OR NIGHT.

We continue to improve the quality of life in our region by utilizing advanced technology that delivers the highest level of care, close to home. Our hybrid operating room has improved patient safety and reduced wait times. All procedures are being performed in one location, eliminating the need to transport patients to other areas of the hospital. The hybrid OR also allows for better imaging and features technology that enhances workflow.

Our heart care team combines expertise and compassion in a specialty where “time is life,” according to Dr. Haroon Chughtai. “The sooner somebody can get the care, the better it is.”

We expanded our top-level cardiology team by welcoming Dr. Mohamed Chebaclo, who specializes in interventional cardiology, in February 2019. Adding new physicians means more care options for patients.

We’re grateful to the community for the support of this Health System,” said Dr. Leo Egbujiobi. “This Health System is unique in that the community takes it as its own by emotionally and financially supporting it. We are humbled by this and my word is that our team – the doctors, the nursing staff, the hospital staff – will always be there for them.”

DEB’S FATHER, ROY, RELIED ON THE COMPASSIONATE CARE DELIVERED BY THE HEALTH SYSTEM WHEN HE SUFFERED A HEART ATTACK IN 1994. DR. LEO EGBUJIOBI, WHO HAD RECENTLY JOINED THE STAFF AS A CARDIOLOGIST, BECAME HIS DOCTOR.

Roy’s health started to deteriorate earlier in the year because of a bleeding ulcer and abdominal aortic aneurysm. It would have been an emotional time for anyone, but Deb was also planning a wedding.

“I was worried Dad wouldn’t be able to walk me down the aisle,” she said.

Roy pulled through but faced continued challenges. Because of other health issues, he wasn’t a good candidate for a heart transplant. However, Dr. Leo’s caring bedside manner alleviated some of the stress the family faced.

“He has a great way of connecting with patients and is truly invested in what he does,” Deb said. “My Mom thought the sun rose and set with him.”

Roy passed away at age 68 in 1998. Deb credits Dr. Leo for improving his quality of life in his final years.

“I remember Mom saying and thinking that Dr. Leo saved Dad’s life. Dad was still able to attend family gatherings and spend time with his grandchildren. He couldn’t have done those things without the care he received.”



FAMILY



Dr. Leo Egbujiobi & Dr. Haroon Chughtai

“Time is life.”



HOPE

FAITH





BHS BECAME A REFUGE AGAIN FOR DEB AND HER FAMILY IN 2012 WHEN HER MOTHER WAS DIAGNOSED WITH OVARIAN CANCER. EILEEN WAS ABLE TO RECEIVE THE HIGHEST LEVEL OF CARE CLOSE TO HOME IN THE COMPREHENSIVE CANCER CENTER THROUGH THE PARTNERSHIP WITH UNIVERSITY OF WISCONSIN.

Eileen received the same high level of care at our Cancer Center, affiliated with the University of Wisconsin, in her home town, versus having to travel to Madison. While navigating the cancer diagnosis, Eileen continued to deal with atrial fibrillation – an irregular heartbeat – which put her back in the care of the beloved Dr. Leo.

“When my mom first got diagnosed with her cancer, I wanted to make sure that I was the advocate for her. It didn’t take long for me to realize that I could step back and just be the daughter because the care she was receiving was really good. It was that special touch. The extra special touch knowing that my extended work family was caring for my mom.”

Deb said the family knew the aggressive chemo wouldn’t cure the cancer, but it “for sure bought her time” before she passed away in 2015 at age 72. To pay it forward, the family directed memorials to the Beloit Health System UW Cancer Center in Eileen’s obituary.



A PLACE TO TREAT CANCER

Though the Cancer Center at Beloit Health System opened just six years ago, its roots are deep in our community. Our partnership and affiliation with UW allows us to provide the highest-quality cancer care with innovative technologies, the latest treatments and therapies, and access to education and research to offer the best care in cancer care.

In 2018, we welcomed Dr. Eric Xanthopoulos to our radiation oncology team. We also introduced stereotactic body radiation therapy (SBRT), which allows patients to receive higher doses of radiation in fewer treatments for lung, liver, prostate, pancreatic, breast and bone cancer. In 2019, we plan to enhance our therapy offerings with stereotactic radiosurgery (SRS), a non-surgical radiation therapy used to treat small brain tumors.

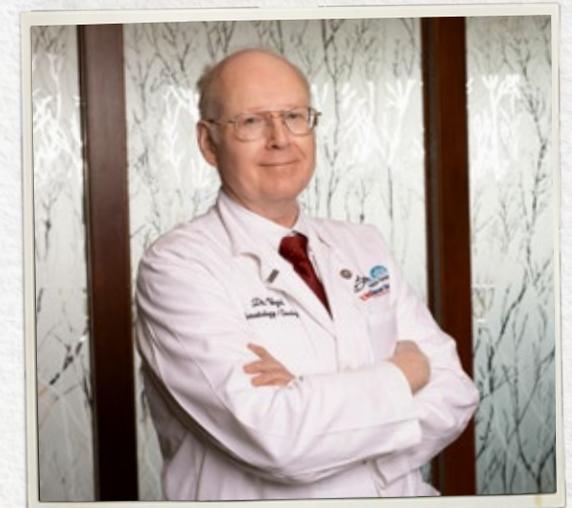
We continue to introduce more effective and less-invasive screenings, treatments and therapies for prostate, bone, breast and lung cancer, among others.

Along with prioritizing efforts to advance our technology and therapies, our focus remains on treating patients with compassionate care, helping them manage the difficult process of a cancer diagnosis and knowing that, like family, we are with them every step of the way.

“We get to know people, their families and their kids. I have treated people’s grandparents, and now we treat them.” – Dr. Walter C. Vogel



Dr. Eric Xanthopoulos



Dr. Walter C. Vogel





A PLACE FOR COMMUNITY

BELOIT HEALTH SYSTEM'S NORTHPOINTE HEALTH AND WELLNESS CENTER, THE ONLY MEDICALLY INTEGRATED HEALTH AND FITNESS FACILITY IN NORTHERN ILLINOIS, HELPS OUR RESIDENTS GET – AND STAY – HEALTHY WITH A VARIETY OF WELLNESS SERVICES AND ACTIVITIES.

PART OF BEING A COMMUNITY HOSPITAL MEANS OFFERING THE FULL SPECTRUM OF SERVICES – PREVENTION TO TREATMENT, BIRTH TO END-OF-LIFE CARE.

When NorthPointe opened in 2007, we improved access to holistic health services in a beautiful, comforting setting for our community members.

NorthPointe offers the best in medical services including physician clinics, ambulatory surgery, diagnostic services and immediate care. The campus also offers assisted living and a state-of-the-art wellness center.

Deb has a family membership at NorthPointe, where she and her husband exercise on the treadmill and elliptical machines. Her daughter works out here, too, and appreciates the clean facility, friendly staff, and good variety of equipment and classes.

MEDICAL PRACTICES

We offer immediate care services, advanced medical imaging/diagnostics, more than 30 doctor's offices – specialists and primary care – physical therapy and rehabilitation, and a fitness facility, swimming pool and spa. The campus also includes an assisted living facility, Northpointe Terrace. Our state-of-the-art NorthPointe Surgery Center is now open for same-day outpatient surgical procedures.

More patients are taking advantage of the convenience offered by NorthPointe Surgery Center for orthopedic, eye, pain management, gastroenterology, and other same-day procedures and outpatient surgeries. To support continued growth, Northpointe will open a new Eye Center in June 2019 and Dr. Jason Friedrichs will join Drs. Alice Townshend and Mario Rojas to offer care.

HEALTH AND WELLNESS

From nutrition counseling to kickboxing, spa services to warm-water therapy pools, NorthPointe Wellness has it all. With onsite childcare, making a doctor's appointment or scheduling a workout has never been more convenient.

NorthPointe Wellness saw 220,448 member visits in 2018, with an average of 606 people visiting us every day. Amenities include modern fitness equipment, warm-water therapy pools and specialty programs. Our tranquil spa services feature massage therapy and a full menu specifically designed to create invigorating and relaxing experiences.

NorthPointe is a place for community connections, so we continue to support wellness events at our facility. Our 10th Annual Turkey Trot on Thanksgiving morning is a popular family tradition, which included over 900 participants in 2018.



“It’s just more of a family atmosphere. They do a lot more in the community on a personal level. They have more of a responsibility to the community.”
– Dr. Jason C. Friedrichs



A CULTURE OF CARING

HOSPICE AND PALLIATIVE CARE

The Beloit Regional Hospice team is built on delivering compassion, dignity and peace to patients through the end of their lives. Team members feel a true calling to provide individualized care during a transitional period for families. In 2018, Beloit Regional Hospice and Palliative Care supported 306 patients improving their quality of life by making each remaining moment as full and comfortable as possible. Beloit Health System's Palliative Care Program receives funding support from United Way.

Beloit Regional Hospice's full integration to the Beloit Health System has meant improved coordination of care and a more comprehensive approach to guiding our patients and families through this poignant phase. When cure is no longer the goal, emphasis is placed on the alleviation of pain and other symptoms that include the physical, emotional, and spiritual needs of the dying person, as well as the social and spiritual needs of the family and friends caring for the patient. This invaluable service for our community benefits from a truly committed team, dedicated to the needs of our patients.



Dr. Luan Elezi
Hospice Medical Director

AT OUR CORE, BHS IS A PLACE THAT HELPS AND CARES FOR PEOPLE. DEB SHARES THOSE TRAITS, SO WHEN SHE JOINED OUR TEAM, IT WAS A PERFECT MATCH.

Deb started working at the Hospital in 1996 (after Allie was born) as an emergency room registration clerk. She's held many roles through the years, including working alongside current President/CEO Tim McKeveitt in the administrative office.

She eventually pursued her lifelong dream of becoming a nurse, taking part-time classes at Blackhawk Technical College. Allie remembered doing homework together with her brother and her Mom while they were all in school.

Today, Deb works as an emergency room nurse but also in utilization review, helping manage the day-to-day patient caseloads. Allie was inspired by her Mom's journey to become a nurse and learned in early 2019 that she'd be joining the BHS team after graduating from Saint Anthony School of Nursing in May.

"I know she's a great nurse," Allie said of her Mom. "I'm interested in learning more from her and hope to follow in her footsteps because if I can be half the nurse she is - that would be awesome."

Allie's interested in pursuing hospice nursing after working at Riverside Terrace, which is part of BHS.

"As much as bringing life into this world is important, it's just as important that someone's last moments and their wishes are maintained so they can die peacefully," she said. "Death is part of living, and it's a great thing to be able to support families through that entire process."



FINANCIALS

Beloit Health System Management is responsible for the integrity and objectivity of all financial information included in this Annual Report. The Health System's statements have been prepared in accordance with generally accepted accounting principles, and include amounts that are based on the best estimates and judgments of management. Wipfli has audited the Health System's financial statements and has expressed its unmodified opinion.


Timothy M. McKeve
 President and CEO


Scott Lecky
 Vice President, Finance

FitchRatings  **UPGRADED TO POSITIVE OUTLOOK**

STATISTICS

	2018		2018
Inpatient Admissions	4,504	Insurance	30%
Patient Days	16,787	Medicare	51%
Average Length of Stay	3.7	Medical Assistance	16%
		Other	3%
		TOTAL	100%

OUTPATIENT PROCEDURES

	2018		2018
Beloit Hospital	793,371	Salaries & Fringe Benefits	\$135,009,436
NorthPointe	95,440	Supplies	\$41,729,742
Emergency Room Visits	38,347	Purchased Services	\$43,893,699
Laboratory Tests	677,711	Building Costs	\$19,173,484
Surgical Cases	3,562	Insurance	\$950,901
NorthPointe ASTC Cases	1,508	TOTAL	\$240,757,262
Clinic Encounters	237,145	Income from Operations	\$5,678,040
Occ Health and Wellness Visits	49,784	FUND BALANCE	\$138,532,951
Volunteer Hours	24,503		

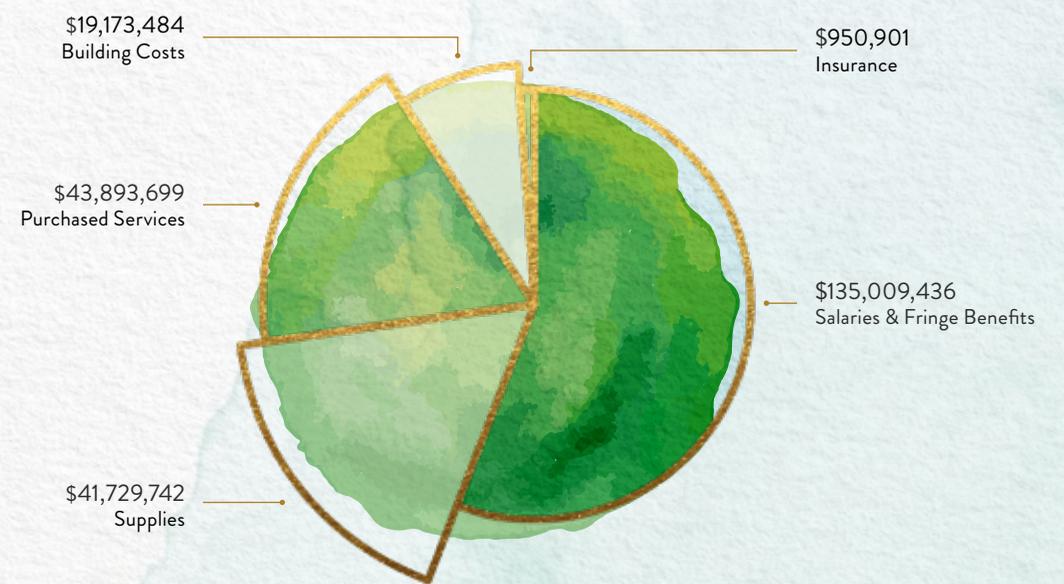
REVENUE

	INCOME FROM 2017	2018
Patient Gross Revenue	7%	\$849,705,862
Other	2%	\$7,979,065
TOTAL Gross Revenue	7%	\$857,684,927
Amounts Not Reimbursed		\$611,249,625
NET REVENUE	3%	\$246,435,302

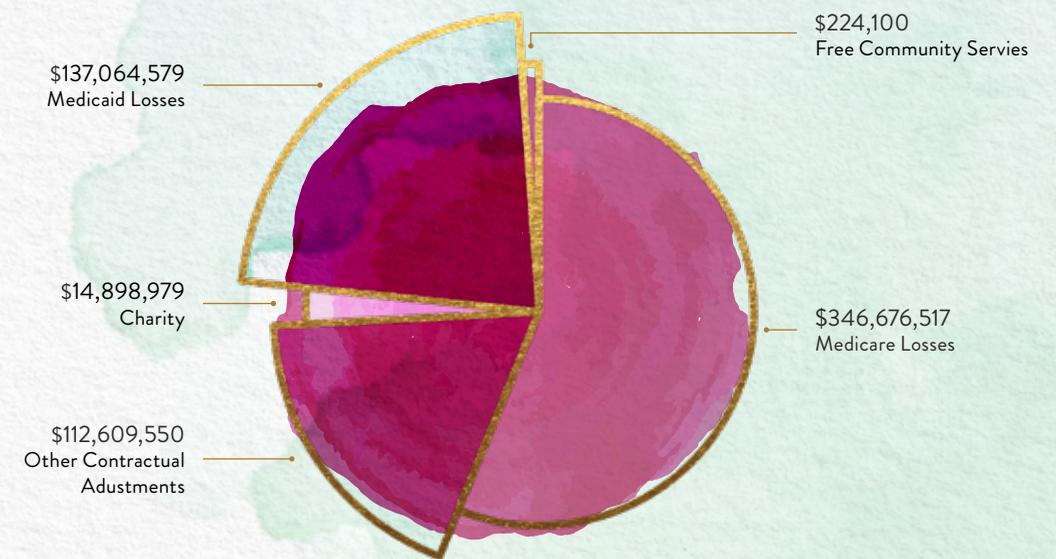
UNCOMPENSATED SERVICES

	2018
Medicare Losses	\$346,676,517
Free Community Services	\$224,100
Other Contractual Adjustments	\$112,609,550
Charity Care/Bad Debt	\$14,898,979
Medicaid Losses	\$137,064,579
TOTAL	\$611,473,725

EXPENSES



UNCOMPENSATED CARE



FitchRatings 

FINANCIAL OUTLOOK

Beloit Health System was assigned an A- bond rating with an upgraded positive financial outlook. According to Fitch, Beloit Health System's rating is driven by the Health System's "Strong Market Position" and "Consistent Operating Profitability."

Our financial outlook has received a significant upgrade, from "stable" to "positive."





THANK YOU

FOR 50 YEARS OF BELIEVING

AS WE CELEBRATE BELOIT HEALTH SYSTEM'S 50TH ANNIVERSARY CELEBRATION, WE WANT TO THANK ALL OF OUR DONORS, VOLUNTEERS AND BOARD MEMBERS WHO CONTINUE TO MAKE IT ALL POSSIBLE.

Fifty years later, Beloit Health System is still providing the best care for the community we love. We thank you for your steadfast belief that our community deserves a strong, independent health system. Your support allows our physicians and teams to practice medicine the way it should be, providing individualized care for each patient in world-class facilities.

With your help, the Foundation raised just over \$720,000 in cash and pledges and distributed \$1,173,000 to the Health System in 2018. So many people came together to make it possible. Here are some of the highlights of the year's events:

- In May, the Foundation received a \$450,000 grant from the Wisconsin Department of Workforce Development to introduce health care-related careers to middle and high school students. A Certified Nursing Assistant (CNA) Open House/Ribbon Cutting took place to celebrate the partnership with Blackhawk Technical College and Beloit Health System.
- In July, the Pro-Am golf tournament raised over \$125,000 in support of the renovations for the Family Care Center.
- In August, Skip's Friendly Village Breakfast raised \$32,001 – the highest total ever! In the 10 years they have hosted this event, they have raised over \$200,000 to benefit Beloit Regional Hospice. Doves and Diamonds celebrated Hospice with over 350 guests attending.
- Last December, we hosted our annual Olympian Society donor appreciation event. More than 80 guests toured the Cancer Center and learned about the latest technology and treatments physicians have brought to the Health System and our community.

WE HOPE YOU WILL JOIN US IN CELEBRATING 50 YEARS OF FRIENDS CARING FOR FRIENDS AND NEIGHBORS CARING FOR NEIGHBORS.

Lara Hermann

Lara Hermann, CFRE
Executive Director, Foundation

Diane M. Gustafson

Diane Gustafson
Chair, Foundation Board



FOUNDATION DONORS

OLYMPIAN SOCIETY

The Olympian Society derives its name from the tradition of outstanding medical care Beloit Health System began in its original location on Olympian Boulevard. That tradition carries forward into today. The word Olympian also denotes commitment and excellence in performance, which represents our healthcare mission to the community. The Olympian Society membership reflects donors' cumulative giving to Beloit Health System Foundation.

LIFETIME OLYMPIAN SOCIETY (\$100,000 OR MORE)

ABC Supply Co., Inc.	First National Bank and Trust Co.	Mr. Scott Lans	Regal
Anonymous	Hendricks Family Foundation	The Estate of Horace B. Magee	Mr. & Mrs. Arthur Shogren
Beloit Corporation	JP Cullen	Mr. & Mrs. E.J. McCleary	Mr. & Mrs. Robert Solem
Beloit Foundation, Inc.	Mr. & Mrs. William Keefer	McCleary Industries	Stateline Community Foundation
Beloit Radiology, LTD Drs. Lisk, Budihardjo, Cherian, Goth & Wagner	Kerry	Mel and Mary Palmer Charitable Trust	Mrs. Mary M. Taylor
BMO Harris Bank	Mr. & Mrs. Henry Knueppel	Mr. & Mrs. Harry C. Moore	TRICOR Insurance
Mrs. Frances Carter	Mr. & Mrs. Bertram B. Lans	The Neese Family Foundation, Inc.	Volunteers in Partnership Beloit Health System
Mr. & Mrs. Joseph Chamberlain	Mr. Bruce Lans	Mr. and Mrs. James L. Packard	Walter B. Leishman Trust
Fairbanks Morse Engine		The John M. Perrigo Family	Warner Electric Foundation

KEYSTONE OLYMPIAN SOCIETY (\$25,000 - \$99,999)

Mr. & Mrs. John Acomb	Dr. & Mrs. David K. Criswell	Homecare Pharmacy, LLC	North American Tool Corporation
Mr. & Mrs. Allan W. Adams	Mr. & Mrs. William C. DeLong	Mr. & Mrs. Jeffrey J. Johnson	Dr. & Mrs. Larry M. Ojeda
The Arthur B. Adams Family	Dorothy E. Bigelow Charitable Trust	JP Cullen Foundation	Mr. & Mrs. Samuel E. Paddock
Alliant Energy Foundation	Dr. & Mrs. Leo Egbujiobi	Mr. & Mrs. Fred G. Klett	Dr. Sushrut Patel
Ms. Susan Anderson & Mr. Charles Wilson	Mr. & Mrs. John Eldred	Klobucar Construction	Plunkett Raysich Architects, LLP
Anonymous	Elekta, Inc.	Mr. & Mrs. William Lans	Power Wellness Management, LLC
Ardis S. TenEyck Loving Trust	Elgeva Adams Bacon Trust	Mr. & Mrs. G. Curtis Lansbery	Mr. & Mrs. Michael Rindler
Arthur and Lela Gibbs Trust	Mr. & Mrs. John Fisher	The Estate of Margaret Lewis	Mr. Maurice Schuster
The Estate of Dorothy Ascher	Mrs. Katharine Freeman	Litton Industrial Automation Systems	The Estate of Anne M. Smiljanich
Blackhawk Bank	Dr. & Mrs. James K. Frey	Dr. & Mrs. John J. Maher	Stateline Anesthesiologists, S.C.
Mr. & Mrs. David Bolen	GE Healthcare	Mr. & Mrs. Randall S. McIntyre	The Taylor Company
Mr. Al Brillman	Gilbank Construction, Inc.	Mr. & Mrs. Timothy M. McKeve	Dr. Allen O. Tuftee
Mr. & Mrs. Gregory K. Britton	Mr. & Mrs. Mark Gliebe	Medical Staff – Beloit Health System	UW Department of Human Oncology
Bryden Motors	The Goodwick Family	The Estate of Marie Mielke	Mr. & Mrs. W.E. Watson
Bud Weiser Motors, Inc.	Hall, Render, Killian, Heath & Lyman, P.S.C.	Mr. & Mrs. Chad Miller	Mr. & Mrs. John Wong
Mr. & Mrs. Robert C. Burress	Mr. & Mrs. Peter C. Halverson	Mr. & Mrs. Charles Mueller	
Cerner Corp.	Mr. & Mrs. Charles H. Harker	Mr. & Mrs. Bruce Mulder	
Community Against Cancer	Mr. & Mrs. Charles W. Hart	Mr. & Mrs. Gordon Neese	
Mr. Dennis Conerton			

PRESIDENT'S CLUB (\$5,000 - \$24,999)

Dr. & Mrs. Russell D. Albert	Mr. & Mrs. Henry Bocian	Dr. & Mrs. Steven J. Fass	Hendricks Commercial Properties, LLC	Estate of Robert T. Lewis	Mrs. Darlene Nelson	Mr. & Mrs. Gregory A. Scalise	Trane US, Inc.
Alcon	Mr. & Mrs. William A. Bolgrien	Finley Buick GMC	Henneman Engineering, Inc.	Dr. & Mrs. James P. Long	Mr. & Mrs. Jess C. Nelson	Dr. & Mrs. Walter A. Scholten	Dr. Warren E. Tripp
Alongi Santas Moss Insurance Agency, Inc.	Bosom Buddies	Mr. & Mrs. Tom Finley	Mr. & Mrs. Don Huebschen	Dr. & Mrs. Jong Man Lee	Mr. & Mrs. R. Thomas Nightingale	Mr. & Mrs. Peter C. Schreiber	Universal Foods Corp.
Amicas	Mr. & Mrs. John W. Bottorff	First Federal Savings Bank	Dr. Roger E. Huizenga	Dr. & Mrs. Timothy A. Manning	Mr. & Mrs. Steve Nilson	Mr. & Mrs. Peter C. Schreiber	Universal Hospital Services, Inc.
Anonymous	Dr. Robert Braco	Mr. & Mrs. James B. Fisher	Ideal Concrete Products, Inc.	Mr. Clifton Manuel	North American Mechanical, Inc.	Schumacher Elevator Co.	US Cellular
Associated Bank	Mr. & Mrs. Wesley A. Brill	Dr. Jane E. Fossum	Mr. & Mrs. Phillip Ireland	Michael W. Marquette	nThrive	Dr. & Mrs. Robert R. Schwaegler	Rev. & Mrs. Gene Van Galder
Dr. & Mrs. John Babb	Mr. Mike Bua	Frank Beer Distributors	Mr. & Mrs. David D. Jacobsen	Mr. John Mauermann	Dr. & Mrs. Yon D. Ough	Mrs. Dail E. Shepherd	Ruth E. Vogel Estate
Baker Tilly Virchow Krause, LLP	CareFusion, Inc.	Dr. & Mrs. Jordon Frank	Dr. & Mrs. Miguel A. Jimenez	Mrs. Marguerite Mauermann	Mr. & Mrs. James Packard, Jr.	Shirley Hood Memorial Breast Cancer Relief	Dr. and Mrs. Walter Vogel
Mr. & Mrs. Rick Barder	Mr. Leon Carpenter	Mr. & Mrs. John Franz	Mrs. Sandy L. Johnson	Mr. John Mayer	Paperchine, Inc.	Mr. & Mrs. Duke Sims	von Briesen & Roper, S.C.
Dr. Richard N. Barney	CED/Lappin Electric	Dr. & Mrs. Leland J. From	Dr. G. Thomas Jones	Mr. & Mrs. Thomas J. McCawley	The John M. Perrigo Family	Mrs. Ann Sitrick Joyce & Mr. Hal Joyce	Mr. John Wagner
Mr. & Mrs. Robert Beagley	Ceroni Piping Co.	Gateway, Realtors	JP Morgan Chase Bank, N.A.	Mechanical Contractors, Inc.	Mr. & Mrs. Gary Pierce	Smith Barney	Mr. & Mrs. Harley D. Wall
Mr. William Behling	Dr. & Mrs. Steven S. Choung	Genevieve Tauschek Trust	Dr. & Mrs. James L. Keller	Medline	Prudential Foundation	Smurfit Stone Container Corporation	Ms. Gloria L. Wallace
Dr. Susan F. Behrens & Mr. David M. Look	Mr. Casey C. Christofferson	Mr. Thomas Gilbank	Mr. & Mrs. Kenneth F. Kaplan	Mr. & Mrs. Craig Mellem	Dr. & Mrs. William A. Pruett	Southern Wisconsin Emergency Associates, SC	Mr. & Mrs. H. Jack Warner
Beloit Box Board Co., Inc.	Mr. & Mrs. John Clint	Dr. & Mrs. Kenneth I. Gold	Dr. & Mrs. James L. Keller	Mercer, Inc.	R.H. Batterman & Co., Inc.	Welders Supply Co.	Mr. & Mrs. Scott Weiser
Beloit Clinic, S.C.	Core Creative, Inc.	Mrs. Virginia Gorychka	Mr. & Mrs. Roger A. Kemman	Merge Healthcare Inc.	Mr. Chuck Reitzell	Spectrum Business	Susan Welty Trust
Beloit Daily News	Corporate Contractors	Mr. & Mrs. William E. Groeper	Mr. & Mrs. Roger T. Kemman	Meridian	Dr. W. John Rieker	Mr. & Mrs. Dennis Staaland	Mr. and Mrs. John C. Wetter
Beloit Floral	Mr. and Mrs. Jerry Cox	Ms. Cynthia L. Groves	Mr. & Mrs. Peter C. King-Schreiber	Mr. & Mrs. Robert Metzger	Robert W. Baird and Co., Inc.	Mr. & Mrs. Ron Starmer	Mr. Gerald S. White
Beloit Health System Employees	Mr. & Mrs. Erik Dahlberg	Grumman/Butkus Associates	Dr. Gordon Kingsley	Michael Best & Friedrich LLP	Clara S. Robinson Estate	Mr. & Mrs. Theodore T. Stevenson	Mr. & Mrs. Michael R. Wickiser
Beloit Health System Engineering Department	Mrs. Audrey Danocup	Guenther Electric, Inc.	Dr. & Mrs. James R. Miller	Mid States Concrete Industries, Inc.	Rockford Register Star Victory Lap	Mrs. Kendra Story	Mr. & Mrs. Laurie D. Wicks
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